

ELECTRIC SALES

| | KWH SOLD | | | | | | DISCOUNTS | | REVENUE | |
|-------------|-------------|------------|------------|------------|------------|-----------|------------|----------------------|---------------|--------------|
| | RESIDENTIAL | | COMMERCIAL | | INDUSTRIAL | | INDUSTRIAL | ECONOMIC DEVELOPMENT | TOTAL REVENUE | YTD REVENUE |
| | KWH | MONEY | KWH | MONEY | KWH | MONEY | MONEY | MONEY | | |
| <u>2018</u> | | | | | | | | | | |
| JAN | 1,419,393 | 185,756.00 | 2,260,520 | 256,705.92 | | | 10,851.65 | | 442,461.92 | 442,461.92 |
| FEB | 1,982,842 | 203,984.96 | 2,455,831 | 274,046.70 | | | 11,986.28 | | 478,031.66 | 920,493.58 |
| MAR | 1,834,613 | 189,938.20 | 2,951,986 | 392,937.81 | | | 11,269.62 | | 582,876.01 | 1,503,369.59 |
| APR | 1,337,800 | 146,173.65 | 2,324,037 | 256,634.36 | | | 11,480.02 | | 402,808.01 | 1,906,177.60 |
| MAY | 1,353,163 | 148,396.68 | 2,483,860 | 268,432.14 | | | 11,208.99 | | 416,828.82 | 2,323,006.42 |
| JUN | 1,188,680 | 148,247.49 | 2,443,782 | 267,137.64 | | | 10,613.84 | | 415,385.13 | 2,738,391.55 |
| JUL | 2,303,491 | 233,554.62 | 2,857,990 | 303,811.41 | | | 10,801.61 | | 537,366.03 | 3,275,757.58 |
| AUG | 2,842,976 | 279,638.05 | 3,078,339 | 325,205.64 | | | 11,660.15 | | 604,843.69 | 3,880,601.27 |
| SEPT | 2,502,452 | 247,374.02 | 3,428,322 | 340,953.97 | | | 11,935.18 | | 588,327.99 | 4,468,929.26 |
| OCT | 2,165,742 | 220,530.14 | 2,995,459 | 316,688.19 | | | 12,478.45 | | 537,218.33 | 5,006,147.59 |
| NOV | 1,642,717 | 165,001.27 | 2,839,253 | 301,804.37 | | | 12,784.55 | | 466,805.64 | 5,472,953.23 |
| DEC | 1,359,965 | 145,875.89 | 2,726,892 | 287,828.11 | | | 12,062.24 | | 433,704.00 | 5,906,657.23 |
| TOTAL | 21,933,834 | 2,314,471 | 32,846,271 | 3,592,186 | | | 139,132.58 | | 5,906,657 | |
| <u>2019</u> | | | | | | | | | | |
| JAN | 1,605,775 | 171,418.38 | 2,502,407 | 272,099.17 | | | 11,330.61 | | 443,517.55 | 443,517.55 |
| FEB | 1,692,916 | 198,501.23 | 2,250,601 | 267,248.15 | | | 12,967.71 | 51.14 | 465,749.38 | 909,266.93 |
| MAR | 1,802,811 | 207,743.17 | 2,976,558 | 316,377.29 | | | 11,116.45 | 39.75 | 524,120.46 | 1,433,387.39 |
| APR | 1,621,435 | 194,438.37 | 2,420,969 | 272,917.69 | | | 11,268.85 | 33.32 | 467,356.06 | 1,900,743.45 |
| MAY | 1,249,022 | 161,947.01 | 2,360,254 | 272,338.56 | | | 12,790.01 | 38.87 | 434,285.57 | 2,335,029.02 |
| JUN | 1,093,442 | 146,229.00 | 2,385,816 | 292,273.62 | | | 12,442.93 | 25.52 | 438,502.62 | 2,773,531.64 |
| JUL | 1,683,313 | 200,982.75 | 1,628,725 | 196,392.87 | 960,773 | 95,637.45 | 12,013.13 | 36.14 | 493,013.07 | 3,266,544.71 |